Making it Happen: Trenton MOVES

Framework for the **Deployment** of Safe, Equitable, Affordable, Sustainable, High-quality Mobility

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We have many baseline social benefit programs that provide basic societal needs:































Can Tech help us do Better?

Our Goal: Deployment of Safe, Equitable, Affordable, Sustainable, High-quality Mobility for All



Key are: Evolving ODD & Service Goals



Phased Deployment of Safe, Equitable, Affordable, Sustainable, High-quality Mobility ...

... Can be replicated in many communities across New Jersey (>10) & North America (>100)





The Process

1. Create a Welcoming Environment

- 2. Entice a feasible technology company to "Come Play"
- 3. Up-front / "Infrastructure" Funding

- A "Field of Dreams"
- Done in Trenton NJ (Trenton MOVES)

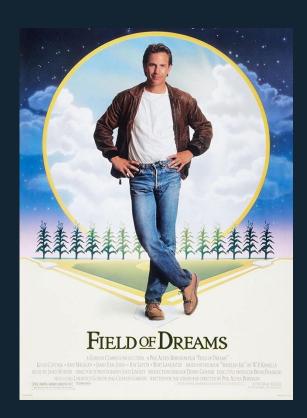
- Form a PPP
- Private: Contributes IP, expertise, technology + vehicles
- Public: Ensures objectives are achieved.
 - Equity
 - Safety
 - High-quality
 - Affordability

- Start-up \$\$\$
 - Operations Centers
 - Kiosks
 - Curb/RoadImprovement
 - Acclimation of Vehicles & Customers



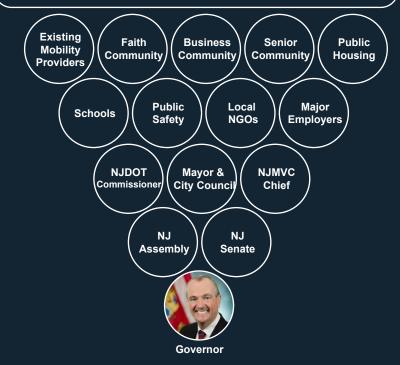
1. Create a Welcoming **Environment**

2. Entice/select a feasible 3. Up-front / "Infrastructure" Funding



90,000 RESIDENTS OF TRENTON, NJ

50 KIOSK NEIGHBORHOODS



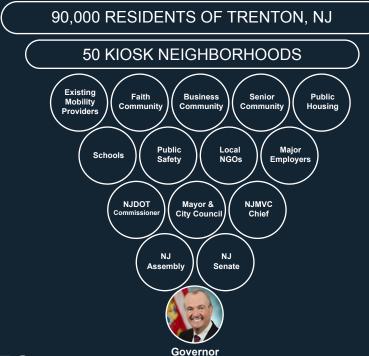
The secret sauce: Direct Community Engagement



Public Housing



Senior Community





Existing Mobility Providers



Community Canvassing

The Capstone: Enthusiastic Gubernatorial Support

Governor Phil Murphy

◆ Trenton MOVES, Governor Murphy Press Release, Dec 2021

Murphy Administration Announces RFEI for Project to Create the First Autonomous Vehicle-Based Urban Transit System in America

12/6/2021

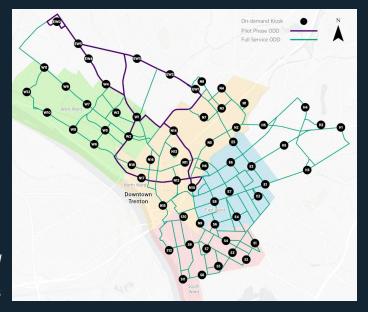
TRENTON - Governor Phil Murphy and New Jersey Department of Transportation (NJDOT) Commissioner Diane Gutierrez-Scaccetti today announced an Request for Expressions of Interest (RFEI) for the Trenton Mobility & Opportunity; Vehicles Equity System (MOVES) Project, Trenton MOVES will act to provide safe, equitable. affordable, and sustainable high-quality mobility through the deployment of 100 Autonomous Vehicles (AVs) throughout the state capital. This on-demand automated transit system will serve 90,000 residents of Trenton.

"Since taking office, we have worked relentlessly towards making New Jersey the innovation center of America," said Governor Murphy, "There is perhaps no initiative that embodies this goal more than the Trenton MOVES project, which will attract tech talent from around the country and the world with the mission of creating an autonomous vehicle-based transit system in our Capitol that will provide a new. affordable transportation solution for underserved areas of Trenton. This is an exciting project with immense potential and I look forward to the day that the first vehicle hits

"Mobility is about equity and access to opportunity," said New Jersey Department of Transportation Commissioner Diane Gutierrez-Scaccetti. "Trenton MOVES represents an opportunity to utilize innovation to sustainably improve the quality of life of the mobility-constrained in many of our cities. By starting in Trenton, we will have the opportunity to work with a close and effective partner; ultimately our vision is that this effort will ideally scale throughout the state and the region".



► Trenton MOVES, Planned Operational Design Domain. © CARTS



2. Entice a feasible technology 3. Up-front / "Infrastructure" company to "Come Play"

Entice, then select, through a RfP process, a capable tech, entity to form a PPP, where

- Private: Contributes their IP, expertise and technology that is:
 - Safe
 - High-quality (on-demand, 12/7/350 that can evolve to 24/7/350)
 - Affordable (Low Cost of production)
 - Sustainable (EV, rideshare, ...)
- Public: Partners with Private to formulate an ODD, Service & Pricing Plan that achieves:
 - Equity (Mobility for All)
 - Affordability (Low Pricing where need be, Market Pricing elsewhere)
 - Sustainability (Shared-riding wherever/whenever feasible)



Create a Welcoming Environment

3. Up-front / "Infrastructure" **Funding**

Contingency

\$25M





Vehicles & Customers



Safety Hosts for Two Years (12/7/350)













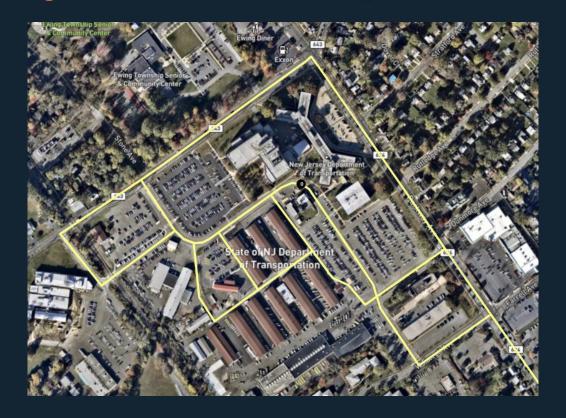
Physical

\$25M

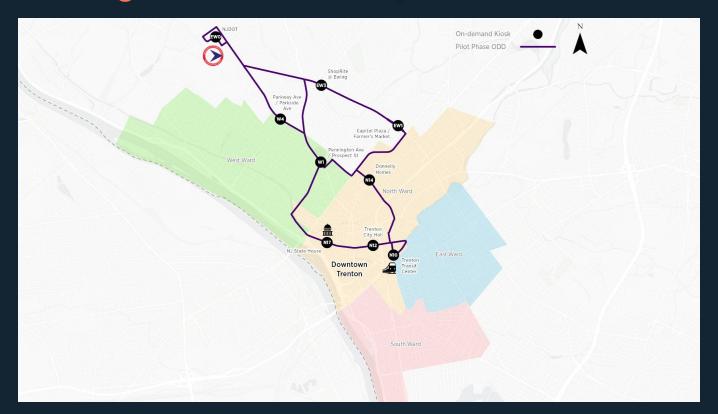
Improvements

The Evolving ODDs Verification of Concept

Phase I.0 NJDOT HQ Campus

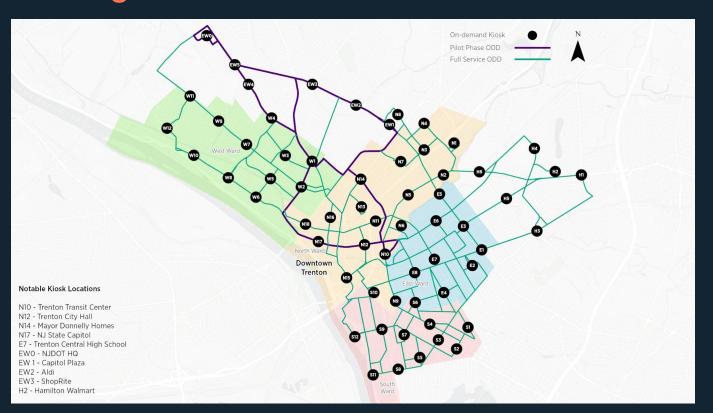


Phase I.1 Initial Pilot ODD Proof of Concept

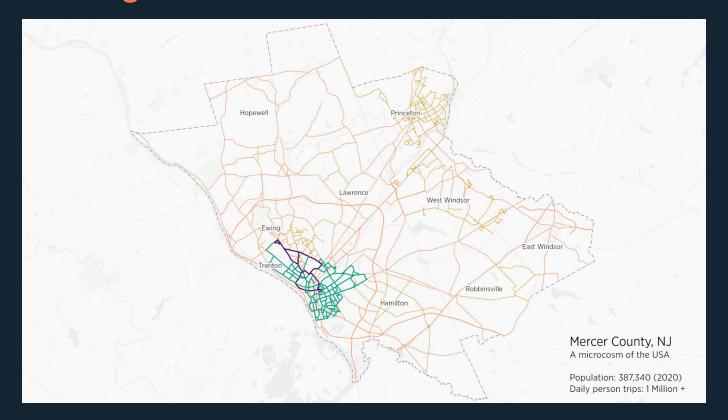




Phase II. Trenton Area ODD Proof of Societal Value



Phase III. Mercer County Area ODD Proof of Market



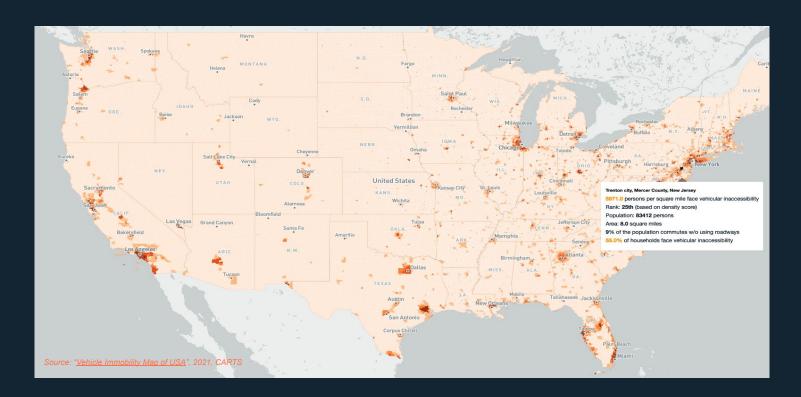


Phase IV. Replication throughout NJ: Proof of Network-Scale Economics



Phase V. Replication across US:

Delivery of Societal Values at Massive Scale







Thank you!

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